

The Batik Butik

www.batikbutik.com

THE BALI COLLECTION/The Batik Butik TRUNK SHOW AGREEMENT – USA 2008

(To reserve, print page 5 and fax to our office)

To promote *The Bali Collection* pattern line, and to help you sell more Batik Butik fabric, you may borrow our sample garments to display in your shop. To qualify you must agree to certain stipulations as laid out below.

There are three different Trunk Shows for the U.S. (A, B and C) available on a first-come, first-served basis. You may wish coordinate your loan date with beginners sewing classes using our patterns or a special event or sale. This is an easy way to introduce our products, inspire your customers and boost sales!

Loan dates are for two business weeks; borrowing for two consecutive loan dates MAY be possible. Specific loan dates are set up so you will have to work around them. At the end of your loan period, you'll be told when and where to send the garments. The cost of shipping to the next shop is your financial responsibility. The package *must be insured for \$1200.00 US* and you must be able to provide a tracking number, if required.

To qualify for the Trunk Show you must purchase *any 28 patterns from The Bali Collection line* (at \$7 US each). To maximize interest in the Trunk Show, you may want to order the fabrics represented in the garments. That way your customers can duplicate the look if they like what they see on display. Please order your fabric well in advance of your borrow dates.

Before displaying garments they must be touched up with an iron or steamed making them presentable and showing them in their best light. *Please iron dark-colored garments with either a Teflon iron shoe or from the wrong side of the fabric on the "wool" steam setting.* If any garments are soiled while in your possession, they must be laundered (hand-washed/hung to dry) and ironed before either displaying or sending on. If an item is damaged while in your possession, please let us know so we can take care of it.

IMPORTANT: For health reasons and to keep them in their best possible condition, *no garments may be tried on or worn – the samples are for display purposes only.* This is not a fashion show.

The grey foam display hangers, black plastic pant hangers and packing material (plastic bags) must be sent on with the garments. For shipping, garments should be folded and wrapped carefully to reduce wrinkling.

We hope you enjoy displaying our Trunk Show garments and they inspire your customers and your staff to create a comfortable wardrobe from our rayon batik fabrics. If you have any questions or concerns, or to book, please call our office toll-free at 866-658-2612. Thank you!

- Barb

Choose one Trunk Show from "A", "B" or "C"

THE BATIK BUTIK FABRIC ~ THE BALI COLLECTION PATTERNS
TRUNK SHOW "A" CONTENTS ~ FALL/WINTER 2007/08

Kintamani Top & Tunic #101

Black Crinkle (short)
Muted Plum Botanical (medium-length)
Night sky Crinkle (medium-length)
Orchid Free Fall (long)

Kusamba Tunic #102

Twilight Leaves (medium-length, long sleeves)
Espresso Large Ginkgo (long, long sleeves)
Persian Red Peacock (sleeveless sundress)
Black Bambu Jacquard (sleeveless sundress)

Kusamba Pants #102

Orchid Effect
Espresso Small Ginkgo
Magenta Effect
Watermark Effect
Solid Black
Corona Plum
Calypso Arrows

Surabaya Pants #103

Muted Plum Effect (tucks, wide legs)

Tabanan Sarong Dress #104

Dress "V" Neck: Jewel Sticks 'n Stones Shoulder Sarong: Jewel Stones
Dress "U" Neck: Sandstone Magnolias Hip Sarong: Sandstone Effect
Tank Length: Magenta Calla Lilies

Spice 'n Style #105

Top: Red Sashiko Ginkgo Skirt: Red Effect
Top: Mohave Knots Skirt: Mohave Rope
Top: Corona Burgundy Linen Blend

Cool Touch #106

Watermark Seaweed (buttons)
Corona Plum (open neck)
Persian Red Peacock (buttons)
Calypso Arrows Border Print (open neck)

Malibu Skirt #107

Forest Effect (*shorter length*) with Forest Sashiko Bambu Tabanan tank
Sandstone Effect (*longer length*) with Sandstone Large Ginkgo Kintamani Top

Men's Shirts

Brown Borneo Shield (generic, no pattern)

18 GRAY FOAM HANGARS and 8 BLACK PANT HANGARS

Please ensure these are sent along with the garments

THE BATIK BUTIK FABRIC ~ THE BALI COLLECTION PATTERNS
TRUNK SHOW "B" CONTENTS ~ FALL/WINTER 2007/08

Kintamani Top & Tunic #101

Black Crinkle (short)
Muted Blue Botanical (short)
Jewel Sticks 'n Stones (medium-length)
Straw Caveman (long)

Kusamba Tunic #102

Riviera Rope (sleeveless sundress)
White Branches (medium-length, long sleeves)
Twilight Leaves (long)
Sandstone Large Ginkgo (medium-length, long sleeves)
Persian Red Peacock Border Print

Kusamba Pants #102

Red Effect
Jewel Stones
Calypso Arrows
Liberty Blue Arrows
Bali Sea Peacock
Solid Black
Sandstone Small Ginkgo
Persian Red Peacock

Surabaya Pants #103

Muted Blue Effect (tucks, wide leg)

Tabanan Sarong Dress #104

Dress "V" Neck: Twilight Calla Lilies *Shoulder Sarong:* Solid Black
Dress "U" Neck: Muted Plum Botanical *Hip Sarong:* Muted Plum Effect
Tank Length: Calypso Arrows Border Print

Spice 'n Style #105

Top: Muted Plum Large Ginkgo *Skirt:* Muted Plum Small Ginkgo
Top only: Corona Copper Linen Blend
Top: Sapphire Windswept *Skirt:* Sapphire Secret Weapon

Cool Touch #106

Red Lilies (buttons)
Liberty Blue Arrows Border Print (open neck)
Bali Sea Peacock Border Print (buttons)

Malibu Skirt #107

Red Effect (*shorter length*) with Red Sashiko Ginkgo *Tabanan Tank*
Black Bambu Jacquard (*longer length*) with White Bambu Jacquard *Kintamani Top*

Men's Shirt

Brown Borneo Shield (generic, no pattern)
Corona Green ("The Islander Shirt" – Islander Sewing Systems)
19 GRAY FOAM HANGARS and 12 BLACK PANT HANGARS
Please ensure these are sent along with the garments

THE BATIK BUTIK FABRIC ~ THE BALI COLLECTION PATTERNS
TRUNK SHOW "C" CONTENTS ~ FALL/WINTER 2007/08

Kintamani Top & Tunic #101

Black Crinkle (short)
Large Avocado Deco Leaf (short)
Firebrick Crinkle (long)
Bark Crinkle (medium-length)

Kusamba Tunic #102

Black Crinkle (long, sleeveless sundress)
Mardis Gras Caveman (sundress)
Indigo Sashiko Dragonfly (long with long sleeves)
Black Bambu Jacquard (medium-length, long sleeves)

Kusamba Pants #102

Jewel Stones
Corona Plum
Red Sticks
Firebrick Crinkle
Black Crinkle
Liberty Blue Arrows
Indigo Effect
Corona Crimson
Black Bambu Jacquard

Surabaya Pants #103

Bark Crinkle
Solid Black (View E; one-seam)
Small Avocado Deco Leaf (tucks)

Tabanan Sarong Dress #104

Dress "V" Neck: Sandstone Small Gingko; *Shoulder Sarong:* Sandstone Effect
Dress "U" Neck: Red Magnolias *Hip Sarong:* Solid Black
Tank Length: Corona Plum

Spice 'n Style #105

Top: Sandstone Magnolias *Skirt:* Sandstone Effect
Top: Orchid Free Fall *Skirt:* Orchid Effect
Top only: Corona Blue Linen Blend
Top only: Red Lilies

Cool Touch #106

Red Rosebuds
Liberty Blue Arrow Border Print (buttons)
Twilight Calla Lilies
Corona Crimson (open, no buttons)

Malibu Skirt #107

Sandstone Effect (*shorter length*) with Sandstone Large Gingko *Tabanan Tank*
Sandstone Small Gingko (*longer length*) with Sandstone Effect *Kintamani Top*
Men's Shirt

Brown Borneo Shield (generic, no pattern)
Slate Falling Leaves ("The Islander Shirt" – Islander Sewing Systems)

17 GRAY FOAM HANGARS and 9 BLACK PANT HANGARS

Please ensure these are sent along with the garments

Scroll down for the application form...

THE BALI COLLECTION/THE BATIK BUTIK TRUNK SHOW APPLICATION FORM (U.S.) 2008

Please print this form, complete it and fax to us at (250) 658-4522

(Please print)

Store Name: _____

COMPLETE Shipping Address: _____

City _____ State _____ Ph: () _____

Fax: () _____ Email: _____

Send me: () Trunk Show "A" () Trunk Show "B" () Trunk Show "C"

Preferred dates: First choice: _____
Second choice: _____
Third choice: _____

I understand and agree to the stipulations set out for the loan of The Batik Butik/*Bali Collection Trunk Show*. This includes the following pattern order that will be shipped to me before the trunk show arrives. Wholesale cost \$7 per pattern plus shipping. Please send me:

- _____ (minimum 4) *Kintamani Top & Tunic #101,*
 - _____ (min. 4) *Surabaya Pants #103,*
 - _____ (min. 4) *Kusamba Tunic & Pants #102,*
 - _____ (min. 4) *Tabanan Sarong Dress #104,*
 - _____ (min. 4) *Spice 'n Style #105*
 - _____ (min. 4) *Cool Touch #106 AND*
 - _____ (min. 4) *Malibu Skirt #107 patterns*
- * OR ANY COMBINATION OF 28 PATTERNS *

Signed _____, Shop owner/buyer _____
(signature) (print name)

Date _____

(For Office Use Only)

Loan date confirmed: _____

Please ship the Trunk Show to the following business:

Ship date from your store: *On or before* _____

To arrive at its destination no later than _____

***** Package must be insured for \$1200 U.S.
and all tracking numbers available upon request *****